



# IAOSKC Informer

Insurance Association of Suburban Kansas City

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**For information on how to become a member of IAOSKC and NAIW International, please contact Sue Hickman**

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## **From the President**

I am very excited to be serving as the President of IAOSKC for this 2010-2011 term. As this is my first "President's Message" I wanted to take a moment to again thank our 2009-2010 board for a job well done. And secondly, I'd like to thank those of you that are serving on this year's board:

President-Elect - Sue Hickman

Vice President - Barb Dietrich

Secretary - Rita Cunningham

Treasurer - Kelly Thresher

Asst. Treasurer - Arlean Groff

Directors - Carol Hollomon and Kelly Downing

Parliamentarian - Mary Steenson

Past President - Debbie Diettrich

Membership - Barb Dietrich

ABC Committee - Terrilynn Obrock

Fund Raising Committee - Maggie Reed

Program/Arrangements - Kelly Downing

Education/Legislation - Sandy Chamberlain

Bulletin - Jennifer O'Reilly

Long Range Planning - Cheri Bailey

Sunshine/Communications - Shirley Gerner

Awards & Audit - Debbie Diettrich

By-Laws/Standing Rules - Rita Cunningham

Public Relations - Carol Hollomon - Jennifer O'Reilly

As you can see the Public Relations Chair is still open so if there is anyone who would like to step up and volunteer, I would appreciate it.

We spent our July meeting brainstorming for this term and there were wonderful suggestions made by the membership starting with our August meeting. Our social event will be on our regular meeting date of August 12th at our regular meeting time but will be held at Dave & Buster's at The Legends. We will have a fun networking event while we are waiting for dinner to be served so you can get to know your fellow members better on a more personal level and then...play time! You are welcome to bring your family to this event so be sure and mark your calendar!

Starting in August we will also be holding Confidence While Communicating (CWC) classes led by several of our seasoned members who have previously taken the class. If you haven't yet taken this course I hope you will consider it. At our September meeting we will have our CWC Speak-off along with a fun and tasty fund-raiser.

Be sure and check out the bulletin for other upcoming meeting programs...I think you will be pleased with what we have planned for the year.

Many of you know that my theme for the year is "Five Star Teamwork...Achieving Success Together!" Throughout the year we will have conversations around what it takes to be a Five Star Team. There are five commitments we will review:

1. Be committed to...EACH OTHER
2. Be committed to...THE MISSION
3. Be committed to...THE CUSTOMER
4. Be committed to...RESOLVING CONFLICT
5. Be committed to...THE DETAILS

We'll start out at our August meeting by learning to become committed to each other and getting to know our fellow IAOSKC members as people. Again, I hope you will all plan to be there. I'm looking forward to seeing you then!

Respectfully,

Melissa Westbrook

President

"Teamwork is the ability to work together toward a common vision. It's the fuel that allows common people to obtain uncommon results."

-Andrew Carnegie

## MEMBERSHIP

We currently have 32 current members!

### Education Committee

I would like to know if anyone would like to take an ARM, AIS or AIC class for the fall semester. Please contact Sandy Chamberlain at [sandychamberlain@kc.rr.com](mailto:sandychamberlain@kc.rr.com) or call me at 913-2327-0386. I would like to be notified no later than August 1<sup>st</sup>.

Sandy Chamberlain  
Education Chairman  
Insurance Association of Suburban Kansas City

*Do you ever feel you need more*

## *Confidence While Communicating*

*Insurance Association of Suburban Kansas City can provide you with a solution to your problem.*

*Confidence While Communicating is an NAIW sponsored program offered locally and facilitated by graduates of the program. You will learn how to make eye contact with your audience, write, refine and present topics, speak impromptu on topics, accept and present awards, and how to time your presentations perfectly.*

*Hundreds of NAIW members have taken this program and credit what they learned with helping them advance on the job. You will find it fun and rewarding.*

*Call or e-mail [TerriLynn Obrock](#) or [Sue Hickman](#) for more information or if you are interested in participating in the program. We are offering a condensed version of this 10-week program so preparation is very important. Our proposed dates are as follows:*

*August 4 – 6:00 to 8:00 PM*

*August 14 – 9:00 AM to 12:00 Noon*

*August 18 – 6:00 to 8:00 PM*

*August 21 – 9:00 AM to 12:00 Noon*

*All classes will be held at Lockton Companies on the Plaza.*

*This program is a CPIW qualifer*

*TerriLynn Obrock*

*Phone: 816-960-9619*  
*[tobrock@lockton.com](mailto:tobrock@lockton.com)*

*Sue Hickman*

*Phone: 812-412-7568*  
*E-mail: [shickman@westrope.com](mailto:shickman@westrope.com)*

## **Upcoming Kansas Meetings**

Dear KS Members,

Please put this date and location on your calendar: Oct 22-23, 2010 at the Doubletree Hotel in Overland Park, KS as it will be the 2010 KS Council Meeting. The planning committee is underway and we had a conf call on June 26th to go over several details. Look for more information, including registration form in the weeks ahead. The next planning meeting will be another conf call on Aug 7th. If anyone has any questions or would like to know how you can help, please let me know. Thank you,

Sue Hickman  
KS Council Director 2010-11  
Email: [shickman@westrope.com](mailto:shickman@westrope.com)

Thanks!  
Sue Hickman, CIC, CPCU, AIS, CISR, CPIW, DAE

## **Monthly Meeting Info**

Date: August 12, 2010

Time: 6:00 pm to 8:00 pm

Location: Dave and Busters

1843 Village West Pkwy

Kansas City, KS 66111

(913)981-6815

Reservations Required for Dinner:

Contact Kelly Downing

Email: [conradagcy@sbcglobal.net](mailto:conradagcy@sbcglobal.net)

Phone (913)381-5751

Members, please note:

The RSVP's for our monthly meeting will be sent via the NAIW website. This way I don't miss anyone. I am encouraging EVERYONE to update their email addresses on this website. I will send out emails via both channels for the next couple of months but transitioning over to this method.

I will need RSVP's no later than Friday, August 6<sup>th</sup> by 2 pm.      THANKS!

**"A reservation made is a reservation paid."**

### **2010 Council Meeting**

The 2010 KS Council Planning Meeting is hard at work planning for the Oct 22-23, 2010 Council Meeting. It will be held at the Doubletree Hotel in Overland Park, KS. The registration form is being drafted and we are expecting to keep the registration flat @ \$55.00. There will be plenty of education, networking, personal and professional growth opportunities, as we will be focusing on 'Winning Strategies for Today's World'. I know you will enjoy the conference and I hope each one of you will plan on registering for it. The planning representatives from IAOSKC are Barb Dietrich, Sandy Chamberlain and Carol Hollomon. Other planning representatives are from the other KS locals including Wichita, McPherson, Topeka, Liberal, Salina areas. Our first official group planning session was June 26th with those away participating in a group conference call. Our next planning session will be Aug 7th. We can always use helpers for stuffing goody bags, helping at the registration desk, being a door keeper or timekeeper at the CWC speak off, helping at the hostess suite. So if you are planning to attend the conference and would like to be a helper in some capacity, please let me know. I especially want to encourage any "FIRST TIMERS" to register for the conference and to sign up to help. You will be happy you did! Thank you.

Best Regards,  
Sue Hickman  
KS Council Director