

## Insurance Association of Suburban Kansas City

### Message from the President!

We had a great meeting in September to start off our regular business year (since August was just for fun). We might have over-indulged a little in chocolate cake but in my book, chocolate is ALWAYS a good thing! And cake would be one of my favorites.

We had a fun and interesting CWC Speak-off. Being in the Personal Lines business I found it very informative too...and Jennifer O'Reilly will be representing IAOSKC at the Kansas Council Meeting. Congratulations to both Arlean Groff and Jennifer O'Reilly. Wouldn't it be great if every IAOSKC member could be in attendance to support her?

We are trying a new bulletin format this month and would really appreciate any feedback you might have. Do you like it? Our Bulletin Chairman, Jennifer O'Reilly is experimenting with a new format. We would appreciate your candid feedback. You'll also note a new section...a member profile. I asked Jennifer to go ahead and start it off as one of our newest members. We'll be featuring other new members each month until we run out of new members and then we'll be featuring some of the old timers.

This is an exciting time to be a member of IAOSKC! There is so much going on with our association and it's a great time to share what we are about with your friends and business associates and ask them to be a guest. Just think...the Kansas Council meeting is fast approaching; planning for the Regional Conference coming up this Spring is gaining momentum; our Legislative meeting is planned for October which should be interesting with a guest from the Kansas Insurance Department; a CE Class in November; and our December holiday meeting held jointly with our local Kansas City, MO association. Wow! Be sure to ask your associates to join us...maybe IAOSKC and NAIW will be their association of choice too!

I'm looking forward to seeing all of you at our Legislative Night meeting in October.

### In This Issue

- Kansas Counsel
- Members
- Birthday Corner
- Education
  - unlimited CE
  - November CE Class
- Member of the Month
- Legislative Night
- Regional Conference
- Fundraising
- October Meeting

Please send comments and suggestions to Jennifer O'Reilly at

[jen.oreilly06@gmail.com](mailto:jen.oreilly06@gmail.com)

# Kansas Council Meeting



**Greetings! I hope to see each and every IAOSKC member attend the upcoming KS Council Meeting to be held Oct 22-23, 2010 at the Doubletree Hotel. We have lots of fun things you will experience, plus we have a CE class and a non CE class for pre conference seminars on Friday. If you have never attended a council (state) meeting, give this a try. As a First Timer, you will be entitled to special privileges. You won't want to miss the Friday night Welcome Party! We are asking everyone who attends the Friday night Welcome Party to bring a gift bag with a 'new' white elephant gift (approx \$10 value) in the bag. Also inside the gift bag we want you to insert a small encouraging card or note answering this question: " 'My Winning Strategy for motivating, inspiring, keeping the torch burning in my life is..... ". We will be playing Bunco and having a little motivational gift exchange with these bags. So sounds like fun!**

**Saturday we will have the CWC speak off, a speaker on Cyber/Technology E&O, some NAIW business, some awards and more fun! Don't forget the absolutely awesome and delicious food, cookies (their choc chip cookies are fresh baked & out of this world!); and we'll have a hostess suite you can relax and visit with your NAIW friends from IAOSKC and the other KS associations. Please get your registrations in early, they are due 9/22 for the Early Bird Registration. And please call the Doubletree direct for hotel reservations by 9/21 to get the special room rate. Look forward to seeing you all.**

**Please don't hesitate to contact me if you have any questions. Or feel free to contact Melissa Westbrook as well.**

**Thanks and see you in October!**

**Sue Hickman  
KS Council Director 2010-11**

## IAOSKC Members

- Cheri Bailey – Long range Planning
- Sandy Chamberlain – Education/Legislation
- Rita Cunningham – Secretary/By-Laws/Standing Rules
- Barb Dietrich – Vice President/Membership
- Debbie Dietrich – Past President/Awards/Audits
- Kelly Downing – Director/ Program/Arrangements
- Shirley Gerner – Sunshine Communication
- Arlean Groff – Assistant Treasurer
- Sue Hickman – President Elect
- Carol Hollomon- Director
- Jennifer O'Reilly – Bulletin/Public Relations
- Terrilynn Obrock – ABC Committee
- Mary Steenson - Parliamentarian
- Kelly Thresher - Treasurer
- Melissa Westbrook – President

- |                    |                   |
|--------------------|-------------------|
| Jane Biggins       | Nichole Lindstrom |
| Marjorie Brown     | Jenna Ludvick     |
| Connie Cockerel    | Claudia Mandato   |
| Rebecca Dunham     | Carra Merrill     |
| Dawn Egidy         | Mary Montgomery   |
| Denise Fullerton   | Dianne Moore      |
| Linda Head         | Dawn Rasmussen    |
| Harriett Herbert   | Maggie Reed       |
| Misty Kuckerlman   | Misty Robarge     |
| Lanelle Lindshield | Ann Vozar         |

**Happy Birthday**

September Celebrations  
Margie Brown 9/17  
Debbie Dietrich 9/17  
Sandy Chamberlain 9/28  
Shirley Gerner 9/28  
Jennifer O'Reilly 9/29

October Celebrations  
Terrilynn O'Brook 10/6  
Cheri Bailey 10/12  
Mary Steenson 10/19

# NAIW Partners With CEAuthority For Online Insurance Continuing Education

The National Association of Insurance Women (International) has selected [CEAuthority](#) as the preferred online insurance continuing education provider. This partnership extends unlimited access to CEAuthority's full course catalog at preferred subscription pricing. The unlimited access subscription, which is accessible via [NAIW's website](#), serves as both a means of fulfilling CE requirements, as well as expanding knowledge on specific industry topics. Take advantage of this partnership today!

**Satisfy all of your CE requirements with a one year subscription for unlimited courses & credit hours. All for the low price of \$27.00.**

**Use promo code NAIW-CE during registration for subscription pricing.**

CEAuthority, RegEd's ordering and continuing education course delivery website, features an extensive course catalog across Life, Health, Property & Casualty, Adjuster, Long-Term Care, Ethics, Senior Suitability, Medicare/Medicaid, Flood and other topics. In addition to CE eligibility, CFP, CPE and other designations are supported. \*Unlimited courses for one year with purchase of \$27.00 subscription

**Unlimited Insurance CE Courses & Credits \$27.00\* Use Promo Code: NAIW-CE**

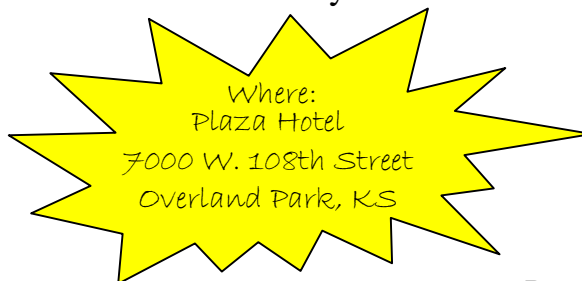
## EMPLOYMENT PRACTICES LIABILITY LAWS AND COVERAGE ANALYSIS

**2 Hour CE Class** – Kansas and Missouri Credits filed but not approved as of 9/15/10

**Sponsored by:**

Insurance Association of Suburban Kansas City – local association of NAIW, International

**Instructor:** Terrilynn O' Brock



**Topics include:**

Claims filed with EEOC  
Federal Laws Relating to Workplace Discrimination  
Employment Practices Liability Coverage

Retaliation  
Workplace Torts  
Traditional EPL Exposures  
Underwriting Factors

Dinner & Class for Non-Members \$33.00 - Class Only for Non-Members \$10.00

Name: \_\_\_\_\_

Company: \_\_\_\_\_

License Number: \_\_\_\_\_

State: \_\_\_\_\_

Dinner and Class: \_\_\_\_\_

Class Only: \_\_\_\_\_

Amount Enclosed \$ \_\_\_\_\_

Make checks payable to "IAOSKC" & mail to Sandy Chamberlain – 9225 Sturgeon Dr – OPKS 66212

**Form and check must be received by November 4, 2010**

Member of the Month  
Introduces  
Jennifer O'Reilly

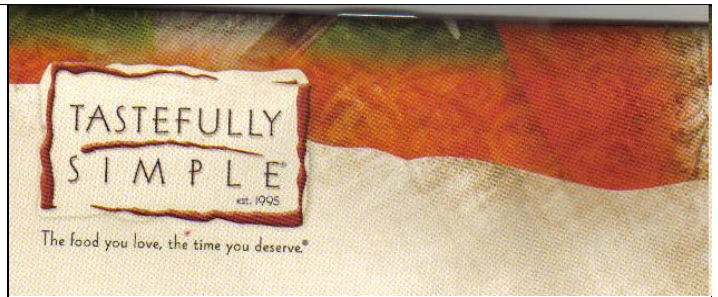


Jennifer has been a member of NAIW International and IAOSKC since July 2010. She is currently working at Conrad Insurance Agency as a Licensed Customer Service Representative. Jennifer has been in the insurance industry for 9 years. In her spare time she enjoys spending time with her 2 boys and her husband.

Jennifer joined IAOSKC with the help of Kelly Downing and Cheri Bailey. Her goals within NAIW is to meet new friends and to Network with fellow members in her surrounding area.

As an active board member, Jennifer is the Chair person for the monthly bulletin and the public relations committee as well as Co-Chair for the public relations for the Regional Conference.

Jennifer completed the CWC Class and will be competing at the October Council Meeting.



A special Thank You to  
Judy McCormick  
For a wonderful presentation and for assisting us in  
our Fundraising Efforts!  
Remember to bring your completed order forms  
and payments to the October Meeting.

It's Legislative Time

October's Legislative Meeting:  
LEGISLATIVE NIGHT  
OCTOBER 14, 2010  
SPEAKER - ROBERT TOMLINSON  
ASSISTANT COMMISSIONER  
KANSAS DEPARTMENT OF  
INSURANCE

Topics will include general issues facing Kansans and issues related to the insurance industry. Please bring non-members who may be interested and invite them to have dinner with us. Dinner begins at 6pm. The speaker will begin at 7pm.

October  
reported  
if  
4



A reservation made is a reservation paid.

Where: Plaza Hotel (formally know as Wyndham Gardens)

Time: 6:00 Dinner 6:30 Meeting

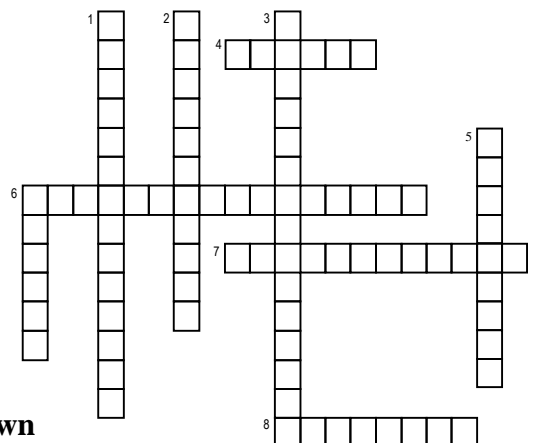
Don't forget to bring a guest for our special Legislative Speaker

Reservations due to Kelly Downing by Friday 10/8/10 at 2:00 PM

[conradagcy@sbcglobal.net](mailto:conradagcy@sbcglobal.net)

Meeting

IAOSKC  
Puzzle  
1



Down

1. Name of our bulletin
2. National \_\_\_\_\_ Of Insurance Women
3. Location of where Counsel will be held
5. The industry we are affiliated with
6. Dog name of #6 Across

Across

4. Abbr. name of our chapter
6. Name of our current President
7. What city will Regional's be held in?
8. The location of Nationals